

David H Goodman CPA/ABV/CFF, CVA

I been involved in the valuation of one or more of the types of businesses listed.

<u>Broad Industry</u>	<u>Sample Type of Business</u>	<u>Broad Industry</u>	<u>Sample Type of Business</u>
Construction	Building trades (HVAC, Plumbing, Electrical, etc.) Commercial contractor Residential contractor Roads & Bridges contractor	Entertainment & Recreation	Golf course Nightclub Gymnastics school
Financial	Mortgage company Stock broker and trader Investment management	Professional Services	Accounting practice Engineering firm Law practice
Manufacturing	Dental appliance Photo and scrapbook album Saw blade Software developer Packaging Prothesis	Medical	Dental practice Dialysis service Drug treatment center Physician practice
Real Estate Development	Commercial property developer Real estate investment partnership & holding company Residential developer Apartment complex management company	Restaurants	Counter service only Fast food franchise Full-service Function facility
		Service	Educational travel Equipment maintenance Funeral home Insurance agency Landscape services Payroll services and software Real estate agency Temporary employment agency
Retail	Convenience store Electronics and installation Garden supply Gift store Hardware store		
Automotive	Used car dealership Auto body shop Custom vehicle audio systems	Transportation	Bus company Trucking company
Stock Options	Publicly traded biotech	Other	Family limited partnership - Marketable securities - Real estate
Wholesale Distribution	Meat distributor and broker Chemical Communications equipment Electrical supply Grocery Medical supply Seafood Truck parts Electrical generators and service		